



# Pension funds series 4 Monthly performance update

For investments in the Annuity Growth Account and Trustee Investment Plan

February 2019

## **This monthly fund performance update is designed to give you the latest past performance figures and information on our fund range.**

### **Investment choices**

When making an investment, having a choice which covers the wide range of asset classes and fund types available in the market today is essential.

With an extensive range of professionally managed internal and external investment funds to choose from, you can construct a portfolio with investment funds from Canada Life or from our chosen fund partners including some of the UK's largest investment groups as well as others who are smaller and take a different approach to fund management.

### **Volatility**

Our funds are grouped according to the level of volatility they show relative to other Canada Life funds, as measured by the monthly standard deviation of returns. Standard deviation gives a guide as to the probability of how much a fund price will rise or fall over one month.

We have ranked the funds we offer by volatility from lowest to highest and divided them into four roughly equal groups. Funds in group 1 have been the least volatile funds over the last three years and funds in group 4 have been the most volatile. Volatility is one way of measuring the potential risk of a fund and should not be relied upon in isolation for making investment decisions. The volatility groups given are based on 3 year volatility figures (to the end of the last calendar year) for our Canlife Pension Series 4 funds.

For more information about volatility, we have produced two guides; 'Understanding volatility' (reference number MKT581) and 'Fund volatility and performance' (reference number MKT582) both of which can be found on our website.

### **Fund charges (OCF; Ongoing Charges Figure)**

These are the charges made by the fund manager for the day-to-day running of the fund. Because we are a large company we can negotiate a discount on the standard charges on behalf of our policyholders. We do not keep any of the discount that we receive from the fund manager and use it to reduce the fund charges (the OCF) that our policyholders pay. The OCF is built in to the daily unit price which we publish on our website.

### **Risk**

This update shows how our funds have performed over various periods of time but past performance should not be relied upon as a guide for how a fund may perform in the future. The value of funds can fall as well as rise and depending on market conditions at the time you may not get back the amount that you invested.

Although all funds carry an element of risk, some funds have some more specific risks such as property funds or funds which specialise in a narrow range of assets. Where funds invest in assets overseas, changes in currency exchange rates can also affect a fund's value. At the end of this update you will find a notes section after the performance tables which goes into more details about any additional information that you should be aware of.

| ABI Sector/Fund name                              | Fund Information             |                  |       | Percentage growth figures to 31 January 2019 |       |       |        | Percentage growth over one year periods to last quarter end |                      |                      |                      |                      |
|---|------------------------------|------------------|-------|--|-------|-------|--------|---|----------------------|----------------------|----------------------|----------------------|
|   | Pension Series 4 Launch date | Volatility Group | OCF % | 6 Mths                                       | 1 Yr  | 3 Yr  | 5 Yr   | 31/12/17 to 31/12/18  | 31/12/16 to 31/12/17 | 31/12/15 to 31/12/16 | 31/12/14 to 31/12/15 | 31/12/13 to 31/12/14 |
| <b>Mixed Investment 0% – 35% Shares</b>           |                              |                  |       |  |       |       |        |   |                      |                      |                      |                      |
| Canlife 7IM AAP Income                            | 24-Jul-15                    | 1                | 0.81  | -2.01  | -2.19 | 15.43 | -      | -3.82   | 3.35                 | 11.06                | -                    | -                    |
| Canlife 7IM AAP Moderately Cautious               | 21-Mar-12                    | 1                | 0.69  | -2.84  | -3.75 | 7.33  | 11.24  | -5.81   | 2.45                 | 6.63                 | -0.65                | 5.07                 |
| Canlife 7IM Personal Injury                       | 24-Jul-15                    | 1                | 0.69  | -1.30  | -1.69 | 8.79  | -      | -2.98   | 2.03                 | 6.25                 | -                    | -                    |
| Canlife BlackRock Consensus 35                    | 23-Apr-14                    | 2                | 0.23  | -1.16  | 0.93  | 17.04 | -      | -2.56   | 2.37                 | 17.16                | 0.30                 | -                    |
| Canlife Investec Diversified Income               | 31-May-05                    | 1                | 0.78  | 0.60   | 0.36  | 11.68 | 21.34  | -0.60   | 4.00                 | 5.82                 | 1.82                 | 5.39                 |
| Canlife LF Miton Defensive Multi Asset            | 4-Dec-09                     | 1                | 0.92  | -3.45  | -4.84 | 5.85  | 10.23  | -5.61   | 6.04                 | 4.23                 | 1.82                 | 2.55                 |
| Canlife Managed (0%-35% Shares)                   | 28-Feb-03                    | 1                | 0.30  | -2.34  | -1.03 | 8.16  | 23.91  | -3.26   | 3.75                 | 5.11                 | 5.33                 | 9.72                 |
| Canlife Managed Money Plus                        | 19-Dec-08                    | 1                | 0.27  | -1.12  | -0.61 | 1.41  | 7.08   | -1.55   | 0.96                 | 0.79                 | 2.25                 | 3.92                 |
| Canlife Portfolio 3                               | 19-Mar-12                    | 1                | 0.42  | -2.13  | -0.77 | 13.07 | 23.94  | -2.90   | 3.48                 | 10.48                | 1.42                 | 8.98                 |
| <b>Mixed Investment 20% – 60% Shares</b>          |                              |                  |       |  |       |       |        |   |                      |                      |                      |                      |
| Canlife 7IM AAP Balanced                          | 21-Mar-12                    | 2                | 0.67  | -3.92  | -4.22 | 15.65 | 19.64  | -6.70   | 5.53                 | 9.33                 | -0.27                | 5.62                 |
| Canlife BlackRock Consensus 60                    | 23-Apr-14                    | 2                | 0.23  | -3.27  | -1.01 | 20.12 | -      | -4.70   | 5.20                 | 16.58                | -0.30                | -                    |
| Canlife BMO MM Lifestyle 4                        | 30-Mar-07                    | 1                | 1.00  | -3.55  | -3.08 | 15.10 | 22.27  | -5.35   | 6.84                 | 8.05                 | 3.38                 | 4.76                 |
| Canlife BMO MM Navigator Cautious                 | 30-Nov-05                    | 1                | 1.65  | -5.64  | -5.19 | 14.33 | 20.18  | -7.35   | 8.21                 | 8.03                 | 3.95                 | 4.51                 |
| Canlife BMO MM Navigator Distribution             | 30-Nov-05                    | 1                | 1.47  | -3.51  | -2.96 | 15.55 | 19.46  | -5.01   | 5.44                 | 9.10                 | 1.82                 | 4.77                 |
| Canlife Fidelity Multi Asset Open Strategic       | 31-Mar-05                    | 1                | 1.27  | -1.77  | -1.35 | 20.68 | 23.94  | -4.35   | 5.70                 | 13.85                | -1.24                | 5.37                 |
| Canlife Investec Cautious Managed                 | 31-May-05                    | 2                | 0.75  | -3.33  | -2.38 | 16.79 | 13.03  | -8.12   | 2.58                 | 18.07                | -3.09                | -0.60                |
| Canlife Janus Henderson Cautious Managed          | 28-Feb-03                    | 1                | 0.72  | -5.03  | -2.99 | 10.30 | 12.13  | -6.85   | 4.77                 | 7.68                 | -0.50                | 3.33                 |
| Canlife Jupiter Merlin Income Portfolio           | 17-Feb-11                    | 2                | 1.48  | -2.92  | -1.41 | 16.49 | 20.07  | -4.78   | 7.68                 | 7.49                 | 1.03                 | 3.29                 |
| Canlife LF Miton Cautious Multi Asset             | 4-Dec-09                     | 2                | 0.82  | -6.48  | -8.16 | 11.66 | 14.79  | -9.39   | 9.99                 | 8.00                 | 4.81                 | -0.84                |
| Canlife LF Seneca Diversified Income              | 31-Mar-05                    | 2                | 1.20  | 1.90   | 1.71  | 26.39 | 31.45  | -2.14   | 10.12                | 9.16                 | 4.68                 | 1.77                 |
| Canlife Managed (20%-60% Shares)                  | 28-Feb-06                    | 1                | 0.37  | -4.18  | -1.97 | 13.49 | 30.51  | -4.78   | 4.71                 | 9.11                 | 6.86                 | 8.56                 |
| Canlife Managed (50% Shares)                      | 29-Jul-94                    | 1                | 0.33  | -4.48  | -2.27 | 2.40  | 4.47   | -6.25   | 4.15                 | -1.96                | 2.76                 | 1.36                 |
| Canlife Managed (50% Shares) Pn PS4 Initial       | 29-Jul-94                    |                  | 0.29  | -6.12  | -5.59 | -7.76 | -12.29 | -9.46   | 0.61                 | -5.35                | -0.76                | -2.15                |
| Canlife Portfolio 4                               | 31-Mar-08                    | 1                | 0.49  | -3.44  | -1.93 | 16.11 | 26.87  | -4.32   | 5.57                 | 10.19                | 3.02                 | 7.83                 |
| <b>Mixed Investment 40% – 85% Shares</b>          |                              |                  |       |  |       |       |        |   |                      |                      |                      |                      |
| Canlife 7IM AAP Moderately Adventurous            | 21-Mar-12                    | 3                | 0.66  | -5.33  | -5.00 | 22.47 | 27.97  | -7.58   | 8.70                 | 11.38                | 0.68                 | 5.79                 |
| Canlife BlackRock Consensus 70                    | 23-Apr-14                    | 2                | 0.23  | -3.99  | -1.64 | 22.38 | -      | -5.25   | 6.27                 | 16.75                | 0.71                 | -                    |
| Canlife BlackRock Consensus 85                    | 23-Apr-14                    | 2                | 0.22  | -5.08  | -2.41 | 28.64 | -      | -5.96   | 8.57                 | 18.88                | 1.11                 | -                    |
| Canlife BMO MM Lifestyle 5                        | 30-Mar-07                    | 2                | 1.02  | -5.03  | -4.50 | 20.03 | 27.71  | -6.83   | 10.22                | 9.05                 | 3.83                 | 4.83                 |
| Canlife BMO MM Lifestyle 6                        | 30-Mar-07                    | 2                | 1.04  | -6.22  | -5.98 | 24.94 | 31.45  | -8.43   | 13.12                | 10.80                | 2.84                 | 5.00                 |
| Canlife BMO MM Navigator Balanced                 | 30-Nov-05                    | 2                | 1.79  | -7.95  | -7.85 | 20.11 | 24.47  | -10.04  | 11.10                | 11.36                | 4.10                 | 4.13                 |
| Canlife Fidelity Multi Asset Open Growth          | 31-Mar-05                    | 2                | 1.37  | -3.68  | -2.79 | 26.53 | 26.89  | -6.07   | 8.48                 | 15.63                | -1.55                | 4.00                 |
| Canlife Invesco Managed Income                    | 28-Feb-03                    | 2                | 1.08  | -7.01  | -6.80 | 21.02 | 29.29  | -10.80  | 8.10                 | 15.32                | 3.25                 | 5.65                 |
| Canlife Janus Henderson Multi-Manager Managed     | 31-Mar-05                    | 2                | 1.54  | -5.43  | -4.56 | 21.99 | 26.09  | -7.52   | 8.95                 | 13.11                | 2.11                 | 2.54                 |
| Canlife Jupiter Merlin Balanced Portfolio         | 17-Feb-11                    | 2                | 1.63  | -4.23  | -1.54 | 27.21 | 39.19  | -3.65   | 10.40                | 13.03                | 4.95                 | 5.49                 |
| Canlife LF Seneca Diversified Growth              | 31-Mar-05                    | 2                | 1.28  | 1.62   | 1.25  | 32.92 | 36.19  | -2.45   | 14.15                | 8.87                 | 6.04                 | 0.14                 |
| Canlife Managed (40% - 85% Shares) Pn PS4 Initial | 2-Jun-04                     |                  | 0.43  | -7.61  | -7.28 | 9.07  | 8.33   | -10.40  | 3.49                 | 9.78                 | 0.08                 | 0.91                 |
| Canlife Managed (40%-85% Shares)                  | 28-Aug-02                    | 2                | 0.43  | -5.99  | -3.95 | 21.52 | 29.68  | -7.10   | 7.32                 | 13.77                | 3.85                 | 4.60                 |
| Canlife Multiple Investment                       | 7-Feb-75                     | 2                | 0.40  | -5.27  | -2.55 | 21.39 | 31.47  | -6.26   | 7.64                 | 11.57                | 4.56                 | 5.92                 |
| Canlife Multiple Investment Pn PS4 Initial        | 7-Feb-75                     |                  | 0.40  | -6.93  | -5.90 | 9.29  | 10.39  | -9.51   | 3.98                 | 7.73                 | 0.97                 | 2.28                 |
| Canlife Neptune Balanced                          | 31-Jul-08                    | 3                | 0.83  | -5.74  | -2.42 | 31.32 | 32.29  | -2.15   | 12.57                | 11.64                | 1.25                 | 0.79                 |
| Canlife Portfolio 5                               | 31-Mar-08                    | 2                | 0.57  | -4.57  | -3.00 | 20.61 | 29.62  | -5.59   | 8.01                 | 11.16                | 2.31                 | 7.29                 |
| Canlife Portfolio 6                               | 31-Mar-08                    | 2                | 0.61  | -5.75  | -4.21 | 25.83 | 31.46  | -7.05   | 11.22                | 12.32                | 0.78                 | 6.50                 |
| Canlife Premier Multi-Asset Growth & Income       | 21-Aug-15                    | 2                | 1.60  | -5.95  | -5.27 | 25.43 | -      | -7.96   | 11.40                | 14.04                | -                    | -                    |
| Canlife UK Equity and Bond Income                 | 23-Jan-13                    | 2                | 0.49  | -7.87  | -5.12 | 14.70 | 25.73  | -8.70   | 8.35                 | 6.68                 | 8.11                 | 3.60                 |
| <b>Flexible Investment</b>                        |                              |                  |       |  |       |       |        |   |                      |                      |                      |                      |
| Canlife 7IM AAP Adventurous                       | 21-Mar-12                    | 3                | 0.68  | -6.61  | -6.05 | 25.48 | 31.49  | -8.99   | 11.19                | 11.48                | 1.76                 | 5.40                 |

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|---|------------------------------|------------------|-------|--|--------|-------|-------|---|----------------------|----------------------|----------------------|----------------------|
|   | Pension Series 4 Launch date | Volatility Group | OCF % | 6 Mths                                       | 1 Yr   | 3 Yr  | 5 Yr  | 31/12/17 to 31/12/18  | 31/12/16 to 31/12/17 | 31/12/15 to 31/12/16 | 31/12/14 to 31/12/15 | 31/12/13 to 31/12/14 |
| Canlife BMO MM Lifestyle 7                      | 30-Mar-07                    | 3                | 1.07  | -7.67  | -8.02  | 29.26 | 31.91 | -10.38  | 15.99                | 12.76                | 1.50                 | 3.55                 |
| Canlife BMO MM Navigator Growth                 | 30-Nov-05                    | 2                | 1.82  | -8.60  | -8.41  | 23.79 | 30.10 | -9.53   | 12.34                | 13.55                | 4.20                 | 5.60                 |
| Canlife Janus Henderson Multi-Manager Active    | 31-Mar-05                    | 2                | 1.56  | -5.82  | -4.84  | 28.02 | 32.90 | -7.56   | 10.90                | 16.54                | 2.44                 | 2.50                 |
| Canlife Jupiter Merlin Growth Portfolio         | 17-Feb-11                    | 3                | 1.73  | -4.96  | -2.21  | 29.98 | 42.25 | -4.89   | 9.67                 | 14.87                | 4.95                 | 6.14                 |
| Canlife Portfolio 7                             | 31-Mar-08                    | 3                | 0.68  | -7.17  | -5.80  | 29.17 | 30.81 | -8.82   | 14.41                | 12.61                | -1.09                | 5.06                 |
| <b>UK All Companies</b>                         |                              |                  |       |  |        |       |       |   |                      |                      |                      |                      |
| Canlife AXA Framlington UK Select Opportunities | 17-Mar-03                    | 3                | 0.83  | -8.02  | -6.02  | 12.87 | 17.67 | -11.02  | 9.32                 | 2.85                 | 8.02                 | -0.69                |
| Canlife BlackRock UK Special Situations         | 30-Apr-99                    | 3                | 0.85  | -11.98                                       | -6.99  | 33.73 | 27.24 | -13.23  | 21.62                | 11.02                | 4.59                 | -5.92                |
| Canlife Fidelity Special Situations             | 28-Feb-03                    | 3                | 0.94  | -10.08                                       | -6.52  | 28.53 | 32.27 | -14.43  | 14.20                | 13.21                | 11.12                | -2.06                |
| Canlife Invesco High Income                     | 31-Jul-07                    | 2                | 0.92  | -9.50  | -5.70  | 2.49  | 19.73 | -11.88  | 4.30                 | 2.85                 | 9.00                 | 9.36                 |
| Canlife Invesco Income                          | 28-Feb-03                    | 2                | 0.91  | -8.26  | -4.95  | 1.99  | 17.51 | -11.53  | 4.24                 | 2.02                 | 8.02                 | 8.74                 |
| Canlife Invesco UK Growth                       | 28-Feb-03                    | 3                | 0.91  | -10.56                                       | -8.57  | 22.05 | 15.73 | -14.16  | 10.38                | 14.25                | -0.35                | -0.03                |
| Canlife Investec UK Special Situations          | 29-Aug-12                    | 3                | 0.84  | -6.76  | -2.29  | 22.76 | 16.36 | -10.76  | 4.44                 | 16.32                | -2.20                | -1.44                |
| Canlife iShares UK Equity Index                 | 9-Oct-17                     | 3                | 0.06  | -8.77  | -5.08  | -     | -     | -9.98   | -                    | -                    | -                    | -                    |
| Canlife Jupiter UK Growth                       | 31-Jul-07                    | 4                | 1.02  | -15.68                                       | -10.97 | -3.97 | 0.44  | -16.92  | 7.83                 | -7.56                | 5.74                 | 6.55                 |
| Canlife M&G Recovery                            | 29-Sep-06                    | 3                | 0.90  | -10.07                                       | -8.56  | 30.16 | 3.08  | -16.16  | 10.45                | 19.41                | -5.40                | -9.75                |
| Canlife Schroder UK Mid 250                     | 28-Aug-02                    | 4                | 0.91  | -11.81                                       | -9.22  | 20.57 | 12.45 | -17.78  | 22.38                | 0.84                 | 5.18                 | -2.37                |
| Canlife SVM UK Opportunities                    | 21-Dec-99                    | 3                | 0.80  | -12.68                                       | -6.36  | 21.91 | 33.85 | -12.52  | 13.77                | 7.79                 | 18.20                | -2.65                |
| Canlife UK Equity                               | 7-Feb-75                     | 4                | 0.40  | -10.04                                       | -4.48  | 11.78 | 13.88 | -11.24  | 11.61                | -3.06                | 5.26                 | 2.85                 |
| Canlife UK Equity Pn PS4 Initial                | 7-Feb-75                     |                  | 0.40  | -11.62                                       | -7.75  | 0.64  | -4.38 | -14.38  | 7.80                 | -6.39                | 1.67                 | -0.68                |
| <b>UK Equity Income</b>                         |                              |                  |       |  |        |       |       |   |                      |                      |                      |                      |
| Canlife Artemis Income                          | 31-Aug-07                    | 3                | 0.79  | -9.55  | -4.34  | 19.44 | 27.05 | -11.48  | 12.05                | 8.66                 | 4.56                 | 2.56                 |
| Canlife AXA Framlington Monthly Income          | 17-Mar-03                    | 2                | 0.84  | -7.99  | -7.42  | 20.36 | 21.92 | -10.53  | 15.82                | 9.26                 | 4.86                 | -0.82                |
| Canlife BMO Responsible UK Income               | 30-Nov-05                    | 3                | 0.80  | -6.99  | -4.76  | 14.09 | 25.92 | -9.07   | 13.32                | 3.13                 | 10.30                | 1.90                 |
| Canlife Jupiter Income Trust                    | 31-Jul-07                    | 3                | 0.94  | -8.08  | -3.79  | 24.08 | 32.03 | -8.93   | 8.93                 | 18.79                | 1.22                 | 2.69                 |
| Canlife LF Woodford Equity Income               | 8-Oct-14                     | 3                | 0.75  | -8.12  | -10.73 | -7.44 | -     | -17.25  | -0.26                | 2.18                 | 15.13                | -                    |
| Canlife Neptune Income                          | 31-Jul-08                    | 3                | 0.83  | -5.11  | -3.00  | 27.49 | 35.23 | -4.24   | 10.44                | 13.25                | 5.29                 | 0.94                 |
| Canlife Schroder Income Maximiser               | 14-Apr-08                    | 3                | 0.91  | -3.50  | 1.87   | 39.29 | 29.92 | -2.14   | 8.02                 | 20.10                | -6.53                | 2.29                 |
| Canlife UK Equity Income                        | 28-Feb-03                    | 2                | 0.47  | -10.17                                       | -6.49  | 10.47 | 22.72 | -10.85  | 7.33                 | 4.71                 | 10.01                | 3.06                 |
| <b>UK Smaller Companies</b>                     |                              |                  |       |  |        |       |       |   |                      |                      |                      |                      |
| Canlife Investec UK Smaller Companies           | 21-Apr-08                    | 4                | 0.83  | -10.85                                       | -8.28  | 21.57 | 24.69 | -13.84  | 29.58                | -2.17                | 11.46                | -2.37                |
| Canlife Schroder UK Smaller Companies           | 28-Aug-02                    | 4                | 0.91  | -11.58                                       | -11.59 | 25.97 | 34.56 | -14.06  | 21.63                | 12.24                | 20.35                | -4.30                |
| <b>Europe excluding UK Equities</b>             |                              |                  |       |  |        |       |       |   |                      |                      |                      |                      |
| Canlife Artemis European Growth                 | 31-Aug-07                    | 3                | 0.89  | -14.59                                       | -21.20 | 23.39 | 27.84 | -22.94  | 21.42                | 19.53                | 6.58                 | -2.93                |
| Canlife European                                | 28-Nov-83                    | 3                | 0.47  | -10.93                                       | -11.61 | 23.90 | 30.29 | -12.07  | 14.43                | 14.62                | 9.13                 | -2.09                |
| Canlife European Pn PS4 Initial                 | 28-Nov-83                    |                  | 0.47  | -12.50                                       | -14.65 | 11.56 | 9.40  | -15.11  | 10.55                | 10.66                | 5.40                 | -5.47                |
| Canlife Fidelity European                       | 31-Jul-01                    | 3                | 0.95  | -8.93  | -2.90  | 38.66 | 51.49 | -4.93   | 18.12                | 16.77                | 5.04                 | 2.10                 |
| Canlife JPM Europe                              | 28-Aug-02                    | 3                | 0.93  | -10.39                                       | -11.11 | 30.42 | 39.39 | -13.13  | 18.12                | 15.18                | 9.06                 | 0.08                 |
| Canlife SVM Continental Europe                  | 21-Dec-99                    | 3                | 0.99  | -10.63                                       | -11.85 | 25.54 | 44.58 | -12.55  | 16.86                | 13.04                | 16.69                | 1.14                 |
| Canlife Threadneedle European Select            | 28-Aug-02                    | 3                | 0.83  | -11.04                                       | -9.22  | 23.82 | 44.08 | -11.50  | 18.47                | 11.30                | 9.96                 | 3.56                 |
| <b>North America Equities</b>                   |                              |                  |       |  |        |       |       |   |                      |                      |                      |                      |
| Canlife BlackRock US Opportunities              | 30-Sep-02                    | 3                | 0.86  | -5.78  | 1.22   | 44.36 | 63.97 | -5.89   | 3.78                 | 27.61                | 3.29                 | 18.14                |
| Canlife Fidelity American                       | 28-Feb-03                    | 3                | 0.93  | -1.80  | 4.80   | 52.48 | 67.47 | 3.84  | 6.75                 | 27.62                | 0.13                 | 15.64                |
| Canlife Neptune US Opportunities                | 31-Jul-08                    | 4                | 0.83  | -5.18  | 6.11   | 59.10 | 65.32 | -0.04   | 16.27                | 16.23                | 3.59                 | 9.08                 |
| Canlife North American                          | 21-Jan-83                    | 4                | 0.46  | -4.37  | 1.53   | 52.48 | 78.62 | -2.73   | 1.73                 | 45.33                | -0.29                | 16.25                |
| Canlife North American Pn PS4 Initial           | 21-Jan-83                    |                  | 0.46  | -6.06  | -1.96  | 37.28 | 49.95 | -6.10   | -1.74                | 40.34                | -3.73                | 12.27                |
| Canlife Threadneedle American Select            | 28-Aug-02                    | 4                | 0.82  | -4.70  | 4.09   | 63.91 | 86.69 | -2.51   | 12.39                | 30.00                | 6.04                 | 12.69                |
| <b>Asia Pacific excluding Japan Equities</b>    |                              |                  |       |  |        |       |       |   |                      |                      |                      |                      |
| Canlife Asia Pacific                            | 21-Oct-87                    | 4                | 0.55  | -8.63  | -11.25 | 43.11 | 30.43 | -12.71  | 27.45                | 17.65                | -12.91               | 8.91                 |
| Canlife Asia Pacific Pn PS4 Initial             | 21-Oct-87                    |                  | 0.55  | -10.24                                       | -14.31 | 28.85 | 9.53  | -15.73  | 23.10                | 13.65                | -15.92               | 5.15                 |
| Canlife JPM Asia Growth                         | 28-Aug-02                    | 4                | 0.93  | -3.76  | -7.05  | 76.67 | 88.34 | -8.02   | 40.68                | 25.51                | -2.11                | 7.79                 |

| ABI Sector/Fund name   | Fund Information             |                  |       | Percentage growth figures to 31 January 2019 |        |       |        | Percentage growth over one year periods to last quarter end |                      |                      |                      |                      |
|--|------------------------------|------------------|-------|--|--------|-------|--------|---|----------------------|----------------------|----------------------|----------------------|
|  | Pension Series 4 Launch date | Volatility Group | OCF % | 6 Mths                                       | 1 Yr   | 3 Yr  | 5 Yr   | 31/12/17 to 31/12/18  | 31/12/16 to 31/12/17 | 31/12/15 to 31/12/16 | 31/12/14 to 31/12/15 | 31/12/13 to 31/12/14 |
| Canlife Newton Asian Income  | 25-Jul-12                    | 4                | 0.83  | 2.02   | 4.78   | 45.95 | 53.35  | -0.61   | 10.60                | 29.25                | -8.61                | 10.18                |
| <b>Japan Equities</b>  |                              |                  |       |  |        |       |        |   |                      |                      |                      |                      |
| Canlife Japanese   | 7-Jun-83                     | 4                | 0.50  | -6.36  | -6.17  | 31.32 | 39.56  | -8.52   | 10.40                | 20.55                | 12.01                | -3.52                |
| Canlife Japanese Pn PS4 Initial                                    | 7-Jun-83                     |                  | 0.50  | -7.93  | -9.40  | 18.30 | 17.17  | -11.63  | 6.63                 | 16.34                | 8.18                 | -6.85                |
| Canlife Schroder Tokyo   | 14-Apr-08                    | 4                | 0.91  | -8.47  | -8.83  | 33.57 | 57.95  | -11.33  | 12.44                | 25.65                | 14.75                | 2.84                 |
| <b>Global Equities</b>   |                              |                  |       |  |        |       |        |   |                      |                      |                      |                      |
| Canlife BlackRock Consensus 100                                    | 23-Apr-14                    | 3                | 0.23  | -6.18  | -2.62  | 41.24 | -      | -6.16   | 11.76                | 23.85                | 2.55                 | -                    |
| Canlife Fidelity Global Focus                                      | 31-Jul-01                    | 3                | 0.96  | -6.90  | 0.09   | 51.13 | 72.00  | -5.18   | 14.45                | 24.40                | 7.31                 | 8.68                 |
| Canlife Fidelity Global Special Situations                         | 15-Sep-06                    | 4                | 0.95  | -6.28  | -2.90  | 51.09 | 82.56  | -7.47   | 15.75                | 26.62                | 9.74                 | 13.19                |
| Canlife Fidelity Wealthbuilder                                     | 31-Jul-01                    | 3                | 1.20  | -4.61  | -3.28  | 35.97 | 46.81  | -6.97   | 11.91                | 17.93                | 5.72                 | 5.89                 |
| Canlife Global Equity  | 21-May-76                    | 3                | 0.44  | -5.84  | -2.39  | 38.31 | 57.99  | -7.17   | 6.67                 | 30.73                | 2.22                 | 9.82                 |
| Canlife Global Equity Income                                       | 29-May-12                    | 3                | 0.56  | -2.17  | 0.80   | 39.18 | 52.42  | -3.19   | 8.06                 | 26.85                | 4.32                 | 3.11                 |
| Canlife Global Equity Pn PS4 Initial                               | 21-May-76                    |                  | 0.44  | -7.48  | -5.75  | 24.53 | 32.64  | -10.38  | 3.05                 | 26.22                | -1.29                | 6.03                 |
| Canlife Investec Global Strategic Equity                           | 21-Apr-08                    | 4                | 0.86  | -8.30  | -4.90  | 48.31 | 66.92  | -9.79   | 17.58                | 23.69                | 3.00                 | 13.38                |
| Canlife Janus Henderson Global Equity Income                       | 8-May-12                     | 3                | 0.85  | -7.28  | -5.25  | 31.20 | 47.96  | -8.14   | 10.13                | 21.61                | 5.39                 | 6.26                 |
| Canlife Jupiter Merlin Worldwide Portfolio                         | 17-Feb-11                    | 3                | 1.80  | -4.30  | -1.05  | 36.80 | 48.48  | -4.19   | 10.65                | 18.35                | 3.09                 | 6.70                 |
| Canlife M&G Global Dividend  | 5-Nov-12                     | 4                | 0.91  | -5.71  | -1.52  | 57.53 | 51.58  | -7.97   | 11.97                | 38.78                | -7.71                | 2.20                 |
| Canlife M&G Global Themes  | 29-Sep-06                    | 4                | 0.92  | -9.09  | -7.09  | 44.07 | 38.50  | -10.22  | 14.80                | 31.54                | -3.18                | -0.36                |
| Canlife Neptune Global Equity                                      | 6-Nov-09                     | 4                | 0.90  | -8.76  | -5.34  | 39.45 | 44.25  | -3.78   | 19.25                | 10.65                | 1.67                 | 6.02                 |
| Canlife Newton Global Income                                       | 25-Jul-12                    | 3                | 0.79  | -4.09  | 1.55   | 38.35 | 68.88  | -1.77   | 6.77                 | 28.34                | 8.80                 | 8.19                 |
| <b>Global Emerging Markets Equities</b>                            |                              |                  |       |  |        |       |        |   |                      |                      |                      |                      |
| Canlife BlackRock Emerging Markets                                 | 4-Aug-93                     | 4                | 0.90  | 0.43   | -3.60  | 78.49 | 59.05  | -6.15   | 28.98                | 29.98                | -15.10               | 3.45                 |
| Canlife BlackRock Emerging Markets Pn PS4 Initial                  | 4-Aug-93                     |                  | 0.90  | -1.29  | -6.95  | 60.71 | 33.51  | -9.42   | 24.64                | 25.47                | -18.03               | -0.06                |
| Canlife Invesco Latin American                                     | 22-Jun-11                    | 4                | 1.00  | 6.09   | -1.30  | 72.73 | 15.79  | -3.42   | 6.47                 | 44.92                | -27.48               | -10.75               |
| Canlife Janus Henderson China Opportunities                        | 7-Apr-08                     | 4                | 0.86  | -9.45  | -17.30 | 66.46 | 82.00  | -18.00  | 39.76                | 22.78                | 2.56                 | 12.46                |
| Canlife Janus Henderson Emerging Markets Opportunities             | 7-Apr-08                     | 4                | 0.90  | -5.90  | -10.23 | 43.79 | 43.29  | -12.54  | 18.30                | 30.14                | -7.03                | 3.47                 |
| Canlife M&G Global Emerging Markets                                | 5-Nov-12                     | 4                | 1.02  | 1.49   | -4.28  | 67.48 | 45.35  | -12.71  | 16.26                | 38.84                | -11.59               | -3.82                |
| Canlife Neptune Emerging Markets                                   | 3-Sep-10                     | 4                | 1.20  | -4.24  | -10.14 | 58.62 | 61.19  | -11.52  | 26.20                | 27.57                | 0.00                 | -0.25                |
| Canlife Neptune India  | 31-Jul-08                    | 4                | 1.13  | -16.45                                       | -19.56 | 23.45 | 85.00  | -14.11  | 23.58                | 23.36                | 0.12                 | 49.29                |
| Canlife Threadneedle Latin America                                 | 22-Jun-11                    | 4                | 0.90  | 6.25   | -0.76  | 74.55 | 18.85  | -2.56   | 8.02                 | 48.81                | -29.73               | -10.63               |
| <b>UK Gilts</b>  |                              |                  |       |  |        |       |        |   |                      |                      |                      |                      |
| Canlife Fixed Interest   | 7-Feb-75                     | 2                | 0.23  | 0.91   | 1.90   | 5.42  | 18.63  | -0.59   | 0.45                 | 7.88                 | -0.40                | 11.65                |
| Canlife Fixed Interest Pn PS4 Initial                              | 7-Feb-75                     |                  | 0.16  | -0.86  | -1.60  | -5.09 | -0.41  | -4.04   | -2.96                | 4.17                 | -3.83                | 7.80                 |
| Canlife Schroder Gilt and Fixed Interest                           | 28-Aug-02                    | 2                | 0.58  | 0.67   | 1.67   | 5.72  | 19.20  | -1.28   | 0.49                 | 8.83                 | -0.73                | 12.12                |
| <b>UK Index-linked Gilts</b>                                       |                              |                  |       |  |        |       |        |   |                      |                      |                      |                      |
| Canlife Index Linked   | 28-Feb-06                    | 4                | 0.21  | 0.37   | 1.03   | 19.32 | 45.39  | -1.19   | 1.44                 | 24.94                | -1.54                | 19.60                |
| <b>Sterling Strategic Bond</b>                                     |                              |                  |       |  |        |       |        |   |                      |                      |                      |                      |
| Canlife Artemis Strategic Bond                                     | 31-Aug-07                    | 1                | 0.58  | -1.45  | -3.08  | 13.53 | 17.61  | -4.05   | 6.20                 | 8.37                 | 1.67                 | 4.14                 |
| Canlife AXA Framlington Managed Income                             | 17-Mar-03                    | 1                | 0.59  | -1.35  | -1.79  | 19.41 | 23.45  | -3.01   | 7.13                 | 11.08                | 0.48                 | 5.62                 |
| Canlife BlackRock Fixed Income Global Opportunities                | 1-Mar-91                     | 1                | 0.64  | -1.04  | -2.97  | 1.87  | 6.28   | -3.04   | 2.06                 | 1.24                 | 0.93                 | 5.50                 |
| Canlife BlackRock Fixed Income Global Opportunities Pn PS4 Initial | 1-Mar-91                     |                  | 0.64  | -2.80  | -6.32  | -8.29 | -10.78 | -6.40   | -1.41                | -2.25                | -2.52                | 1.87                 |
| Canlife Invesco Monthly Income Plus                                | 31-Jul-07                    | 1                | 0.72  | -1.91  | -3.15  | 12.01 | 16.61  | -5.08   | 7.74                 | 5.98                 | 1.09                 | 4.82                 |
| Canlife Janus Henderson Fixed Interest Monthly Income              | 7-Apr-08                     | 1                | 0.70  | 1.24   | -2.17  | 13.27 | 21.60  | -4.56   | 8.60                 | 5.84                 | 3.84                 | 5.36                 |
| Canlife M&G Optimal Income   | 10-Mar-08                    | 1                | 0.79  | -1.52  | -3.05  | 12.15 | 14.34  | -4.19   | 4.87                 | 8.06                 | -1.13                | 4.80                 |
| Canlife Threadneedle Strategic Bond                                | 28-Aug-02                    | 1                | 0.73  | -0.24  | -1.76  | 10.35 | 12.82  | -3.28   | 3.75                 | 7.26                 | -0.21                | 3.84                 |
| <b>Sterling Corporate Bond</b>                                     |                              |                  |       |  |        |       |        |   |                      |                      |                      |                      |
| Canlife BMO Responsible Sterling Corporate Bond                    | 6-Nov-09                     | 1                | 0.58  | 0.34   | -0.74  | 8.96  | 17.87  | -2.88   | 3.17                 | 8.30                 | -0.59                | 10.06                |
| Canlife Corporate Bond   | 29-Nov-02                    | 1                | 0.32  | 0.69   | -0.95  | 12.60 | 21.73  | -3.01   | 4.91                 | 9.28                 | -0.26                | 10.08                |

| ABI Sector/Fund name                       | Fund Information             |                  |       | Percentage growth figures to 31 January 2019 |        |        |        | Percentage growth over one year periods to last quarter end |                      |                      |                      |                      |
|--|------------------------------|------------------|-------|--|--------|--------|--------|---|----------------------|----------------------|----------------------|----------------------|
|  | Pension Series 4 Launch date | Volatility Group | OCF % | 6 Mths                                       | 1 Yr   | 3 Yr   | 5 Yr   | 31/12/17 to 31/12/18  | 31/12/16 to 31/12/17 | 31/12/15 to 31/12/16 | 31/12/14 to 31/12/15 | 31/12/13 to 31/12/14 |
| Canlife Invesco Corporate Bond             | 31-Mar-05                    | 1                | 0.66  | -0.06  | -1.53  | 9.42   | 14.86  | -2.90   | 5.61                 | 4.92                 | 0.92                 | 5.70                 |
| Canlife JPM Sterling Corporate Bond        | 28-Aug-02                    | 1                | 0.68  | 0.32   | -1.57  | 10.53  | 21.24  | -3.81   | 4.03                 | 9.54                 | -0.50                | 11.18                |
| Canlife M&G Corporate Bond                 | 13-Mar-09                    | 1                | 0.65  | -0.46  | -1.30  | 10.51  | 19.93  | -3.54   | 4.47                 | 8.27                 | -0.13                | 10.53                |
| Canlife M&G Short Dated Corporate Bond     | 9-Apr-14                     | 1                | 0.42  | -0.20  | -0.90  | 4.00   | -      | -2.00   | 1.42                 | 2.82                 | -0.10                | -                    |
| Canlife M&G Strategic Corporate Bond       | 13-Mar-09                    | 1                | 0.66  | -0.45  | -2.60  | 10.21  | 16.95  | -4.54   | 5.18                 | 7.25                 | -0.31                | 8.88                 |
| Canlife Short Duration Corporate Bond      | 9-Apr-14                     | 1                | 0.28  | -0.20  | -0.49  | 4.08   | -      | -0.97   | 1.58                 | 3.06                 | 1.14                 | -                    |
| <b>Sterling High Yield</b>                 |                              |                  |       |  |        |        |        |   |                      |                      |                      |                      |
| Canlife Threadneedle High Yield Bond       | 17-Mar-08                    | 1                | 0.73  | -0.57  | -0.87  | 14.44  | 19.48  | -2.53   | 5.62                 | 8.20                 | 1.32                 | 4.11                 |
| <b>Global Fixed Interest</b>               |                              |                  |       |  |        |        |        |   |                      |                      |                      |                      |
| Canlife Global Bond                        | 29-May-12                    | 3                | 0.46  | -0.18  | 1.71   | 18.80  | 26.65  | 0.18  | 1.43                 | 20.65                | -0.53                | 6.25                 |
| <b>Global High Yield</b>                   |                              |                  |       |  |        |        |        |   |                      |                      |                      |                      |
| Canlife Global High Yield Bond             | 18-Sep-13                    | 2                | 0.97  | -1.46  | -3.31  | 17.86  | 10.18  | -6.62   | 4.88                 | 13.40                | -4.76                | 1.13                 |
| Canlife Threadneedle Emerging Market Bond  | 17-Mar-08                    | 3                | 0.75  | 0.96   | 3.94   | 29.00  | 47.77  | -2.42   | -0.18                | 33.17                | 2.45                 | 7.77                 |
| <b>UK Direct Property</b>                  |                              |                  |       |  |        |        |        |   |                      |                      |                      |                      |
| Canlife UK Property                        | 7-Feb-75                     | 2                | 0.27  | 1.38   | 2.99   | 5.38   | 40.18  | 2.99  | 2.18                 | 0.53                 | 15.21                | 16.41                |
| Canlife UK Property Pn PS4 Initial         | 7-Feb-75                     |                  | 0.27  | -0.39  | -0.54  | -5.12  | 17.69  | -0.58   | -1.30                | -2.92                | 11.25                | 12.39                |
| <b>Global Property</b>                     |                              |                  |       |  |        |        |        |   |                      |                      |                      |                      |
| Canlife Fidelity Global Property           | 30-Mar-07                    | 4                | 0.95  | 2.28   | 12.24  | 35.29  | 71.74  | 0.14  | 1.95                 | 19.65                | 3.27                 | 24.65                |
| Canlife Schroder Global Cities Real Estate | 30-Mar-07                    | 4                | 0.92  | 1.52   | 10.23  | 32.31  | 57.47  | -4.31   | 3.29                 | 18.63                | 3.87                 | 18.19                |
| <b>Money Market</b>                        |                              |                  |       |  |        |        |        |   |                      |                      |                      |                      |
| Canlife Money                              | 7-Feb-75                     | 1                | 0.12  | 0.08   | 0.08   | 0.37   | 0.51   | 0.05  | 0.09                 | 0.20                 | 0.12                 | 0.02                 |
| Canlife Money Pn PS4 Initial               | 7-Feb-75                     |                  | 0.00  | -1.83  | -3.72  | -11.05 | -17.66 | -3.78   | -3.93                | -3.81                | -3.73                | -3.85                |
| <b>Commodity/Energy</b>                    |                              |                  |       |  |        |        |        |   |                      |                      |                      |                      |
| Canlife BlackRock Gold & General           | 10-Mar-08                    | 4                | 1.05  | 4.37   | -2.76  | 54.50  | 20.98  | -11.97  | -4.22                | 79.86                | -18.85               | 0.78                 |
| Canlife Global Resource                    | 23-Jan-13                    | 4                | 0.82  | -15.28                                       | -7.41  | 54.11  | -3.30  | -17.03  | -7.93                | 75.08                | -23.71               | -13.80               |
| Canlife JPM Natural Resources              | 10-Mar-08                    | 4                | 0.93  | -10.11                                       | -5.11  | 99.68  | 3.61   | -10.53  | 9.37                 | 79.35                | -34.68               | -16.83               |
| <b>Protected/Guaranteed</b>                |                              |                  |       |  |        |        |        |   |                      |                      |                      |                      |
| Canlife Investec Multi-Asset Protector     | 30-Jan-09                    | 2                | 1.11  | -1.72  | -1.84  | 16.99  | 21.06  | -4.27   | 7.12                 | 7.29                 | 0.78                 | 4.97                 |
| <b>Specialist</b>                          |                              |                  |       |  |        |        |        |   |                      |                      |                      |                      |
| Canlife BlackRock European Absolute Alpha  | 5-May-11                     | 1                | 0.98  | 1.82   | 2.58   | 0.65   | 8.15   | 3.86  | 3.74                 | -5.89                | 8.43                 | 0.09                 |
| Canlife BlackRock UK Absolute Alpha        | 30-Nov-07                    | 1                | 0.93  | -2.21  | -2.46  | 1.05   | 11.74  | -5.87   | 0.76                 | 1.54                 | 6.97                 | 5.72                 |
| Canlife Global Infrastructure              | 23-Jan-13                    | 4                | 0.87  | -0.28  | 3.22   | 36.27  | 43.48  | -4.87   | 8.58                 | 26.43                | -4.70                | 7.65                 |
| Canlife Newton Real Return                 | 25-Jul-12                    | 1                | 0.79  | -0.19  | 1.80   | 4.66   | 8.46   | -1.03   | 1.52                 | 2.93                 | 0.20                 | 2.30                 |
| Canlife Strategic Return                   | 24-Jul-15                    | 2                | 0.76  | 0.09   | -3.36  | 17.81  | -      | -7.97   | 8.02                 | 12.56                | -                    | -                    |
| Canlife Total Return                       | 22-Jan-13                    | 2                | 1.08  | -9.35  | -11.66 | 8.50   | 0.41   | -15.77  | 9.72                 | 6.01                 | -5.38                | 2.18                 |

## Notes

### Basis for performance figures

The returns shown are on a bid-to-bid basis of lump sum investments and show the percentage gain over the period with net income re-invested. The returns shown allow for internal fund charges. The source of the figures is Financial Express.

### Units

All funds shown are for accumulation units unless stated otherwise.

### Derivatives

Many funds have the ability to use derivatives with some making more use than others. Derivatives cover a wide range of types of investment but essentially the term describes an asset for which the value is 'derived' from the value of something else, such as a stock market index or a particular share's price. Derivatives depend on the ability of the companies involved to be able to meet their obligations, so some derivatives are seen as riskier than others. The use of derivatives may be mentioned within the fund objective, but is commonly found in the more detailed information provided by fund managers about their funds on their own website.

### Canlife UK Property fund

Specific costs of running the UK Property fund are deducted from the income received. This is primarily a percentage of rents received. This will affect those funds that may invest in the UK Property fund such as Canlife Managed (0%–35% shares), Canlife Managed (20%–60% shares), Canlife Portfolios 3-7 and Canlife Multiple Investment.

Property held in Canada Life property funds may not be readily saleable. This means that investors in property funds may not always be able to realise their investments when they choose. In such cases Canada Life may postpone the encashment of the units in the fund by up to six months.

The value of property is generally a matter of a valuer's opinion rather than fact. Costs of buying and selling real property are generally much higher than for other types of assets. Property investments may be subject to significantly wider price spreads than bonds and equities which could affect the valuation of the fund by up to 8.05%.

### Canlife Fidelity Global Property Canlife Schroder Global Real Estate Securities

These funds differ from traditional property funds (that invest only into physical property) as they invest primarily in the shares of property companies and REITs (Real Estate Investment Trusts). This can mean that they may have volatility similar to equity funds over the short-term. Over the long-term the performance of property share funds should be similar to that of the underlying property markets that they invest in.

### Canlife BlackRock UK Absolute Alpha Canlife BlackRock European Absolute Alpha

In addition to the standard fund charges, BlackRock may take a performance fee if the fund outperforms a stated benchmark. If a fee is payable it is taken daily from the unit price of the fund. Further details of how the fee is calculated are available on request.

## Canlife Investec Multi Asset Protector

The 80% protection only applies to the underlying Investec fund into which the Canada Life fund invests. The Canada Life fund protection level could be higher or lower than 80% due to factors such as cashflow, investment timing and tax.

Investors should note that it is intended that the protection level of 80%, of the underlying Investec fund share price, will be provided under a derivative contract with a single counterparty, currently Deutsche Bank. If the counterparty is unable to meet its obligations under the derivative contract or where there is no derivative in place, then the fund will not have the same level of protection and there will be a risk that the price could fall below the 80% level.

If the underlying Investec fund's share price falls, the fund may have large allocations to cash. In this situation keeping the fund open may no longer be in the best interests of investors. At this stage, Investec would consider winding up the fund. There may be other circumstances which may also cause Investec to wind up the fund such as the counterparty becoming insolvent. In the event of Investec winding up the fund shareholders, including Canada Life, will be sent their proportionate share of the proceeds from the sale of the assets of the fund.

## Global Emerging Markets Equities funds

These funds share a common approach in investing primarily in shares in countries where stock markets are not as well developed as the UK. This means that they are likely to be in the most volatile group of funds (group 4) and may be more likely to see frequent, possibly large, movements in price.

## Canlife Investec UK Smaller Companies Canlife Schroders UK Smaller Companies

These funds aim to generate returns by looking for opportunities to invest in smaller companies in the UK. Shares in smaller companies can be riskier than those of large companies as the shares can be more difficult to buy and sell and their value is more likely to move up and down over short periods. These funds are often in the most volatile group (group 4).

