

CanProtect Whole of Life Plan

Offshore protection solutions designed for you

The CanProtect Whole of Life Plan has been designed with simplicity in mind. The reviewable plan is targeted at IHT planning, business protection and family protection and can cater for UK resident/domiciled, UK resident/non-domiciled and non-UK resident/non-domiciled individuals.

The unique status of our plan being based offshore means that UK resident/non-domiciled individuals taxed using the remittance basis can avoid the potential income tax liabilities incurred on premiums paid into protection products based in the UK.

We have created two case studies to illustrate how the Plan can help your clients.



Case study 1

CanProtect Whole of Life – Single Life

Gary was a single British national who had a successful career as the Managing Director of an International Company. Fed up of the daily grind in the UK and with a passion for scuba diving and water sports he decided to emigrate to sunnier climes. After much deliberation he decided to move to Bermuda where he could pursue his career and also fulfil his sports ambitions.

Although no longer resident in the UK for income tax and capital gains tax purposes, Gary was UK deemed domicile for inheritance tax purposes which he was only set to lose in the 2019/2020 tax year.

Gary was the beneficiary of a trust, the assets of which were in the form of equities and other investments. Recent changes to tax rules in the country involved in the trust meant that it was undesirable from a tax perspective for the trust to continue. To resolve this, the trust assets were to be distributed to Gary who would end up holding the trust assets outright.

Although happy to work with his advisers as to where to place his assets, until 6 April 2019, Gary had an exposure to inheritance tax in relation to his worldwide assets. It was against this inheritance tax risk that Gary sought out the CanProtect Whole of Life Plan from Canada Life International as the solution to his multi-million pound inheritance tax problem.

Being a non UK resident but UK domiciled client, Gary presented a challenge to his professional adviser as non UK resident cover can be difficult to source. Canada Life International can cover scenarios like Gary's and others with the CanProtect proposition. With a £16 million inheritance tax risk, an annual premium of £38,000 was a cost effective solution for Gary.

Case study 2

CanProtect Whole of Life – Joint Life

Joanne was an interior designer and enjoyed her job through which she got to travel and spend a lot of time in Italy where she met Lorenzo, a professional adviser.

In time they decided they wanted to settle down together in the UK so they returned on a permanent basis and bought a property to become their family home.

Between them they had significant assets which left them with a potential inheritance tax problem of £37 million.

Through his work as a professional adviser, Lorenzo tried to source a company who could negate this problem with a whole of life proposition, but his Italian nationality meant he struggled to find a company that could consider him with his non UK national status.

Lorenzo contacted another professional adviser colleague who he knew specialised in this type of protection proposition and he was introduced to the CanProtect Whole of Life Plan. As Canada Life International can cover a number of non UK national scenarios they were able to provide Lorenzo and Joanne with an illustration.

The illustrated premium was competitive and in a matter of weeks Lorenzo and Joanne had submitted an application, attended their medicals and were on risk for the full sum assured of £37 million with a premium of just over £29,000 a year. This allowed the couple to get on with their lives with the peace of mind that their potential inheritance tax bill of £37 million was covered.

At Canada Life, our approach is to offer innovative and client focussed solutions which meet and exceed expectations. All backed by our published service charter with non-performance penalties where we pay you or your client(s) in the unlikely event that we don't meet our own very high standards.

To register your interest in the CanProtect Whole of Life Plan or for further details, please call us on +44 (0) 1624 820200 or e-mail us at focus@canadalifeint.com

